



Vetrotech Saint-Gobain International AG is an international leader in the production of fire protection, safety and high performance glass for buildings and marine. Having grown successfully the market over many years, Vetrotech – with headquarters in Switzerland – has several production sites in Europe and overseas as well as sales offices and its own test laboratories for safety glass.

To achieve the sales targets and the budget for Italy (office in Milan) we are currently looking for:

Commercial agent and product prescription (f / m / d)

Your duties:

- You are our reference for internal sales in Italy.
- You are responsible for entering sales and quotes into our IT / CRM systems, supporting your country manager.
- You are the promoter of our range of products (fire resistant glass, protective glass such as bulletproof, explosion proof, etc.) as well as some products of sister companies, such as SageGlass.
- You will be in daily contact with the Saint-Gobain Italy organization.
- You are ready to travel to Italy up to 20%.

Your profile:

- You are a great team player.
- You have a degree in technical architecture and / or civil engineering in construction or proven experience of at least 5 years in this sector.
- You have 1 to 3 years of experience in sales of building materials and facades in the Italian market.
- You possess excellent technical and personal communication skills in order to establish and maintain outstanding relationships with customers, logistics companies, including financial and delivery follow-up.
- You are used to work autonomously according to objectives.
- You are happy to have a remote team and to work in a matrix organization.
- You are familiar with building codes and related codes.
- You bring CRM experience.
- You have a valid driving license.
- You are a native Italian speaker (excellent oral and written skills are required) and you have an excellent knowledge of English. French is an advantage.

Our offer:

- A new role to support our traditional business in a new way.
- A position in an international and exciting environment.
- An opportunity for you to make a difference with your knowledge.
- An opportunity to support our company in its continued success.

Interested? Then send the complete application with the indication of the reference number VET-202018 to hr.vetrotech@saint-gobain.com.

Please be aware that your application will be sent to countries outside of Italy such as Switzerland and France.