



Vetrotech Saint-Gobain International AG is an international leader in the production of fire protection, safety and high performance glass for buildings and marine. Having grown successfully the market over many years, Vetrotech – with headquarters in Switzerland - has several production sites in Europe and overseas as well as sales offices and its own test laboratories for safety glass.

Being responsible for growing the Swedish market and achieve the sales targets/budget by building close relationship with customers and domestic system suppliers, our positively growing Nordic & Baltic team is currently seeking:

Country Manager Mid and Northern Sweden (f/m/d)

Your duties:

- Selling our well-known and respected high-performance safety and security class to the construction industry
- Customer support and key account management in Sweden
- Project development and general price settings
- Participating in budget planning and strategic sales planning
- Planning of / participation in events and trade fairs
- Preparation and assistance for customer and internal trainings

Your profile:

- Team player
- Independent worker
- Knowing to set priorities and organize her/himself
- Good communicator and loving interaction with many different people
- Sales vibes
- Experience in the construction industry, preferably within glass and/or metal and /or timber sector
- Fluency in Swedish (oral & written), good English skills, knowledge of Danish and/or Norwegian is a big plus
- CRM user
- Holder of a valid driving license
- Living in Stockholm area

Our offer:

- Build your career within technical glass solutions
- Become a sought-after specialist in a very successful international group with world-wide opportunities.
- Highly experienced colleagues
- Flat hierarchies, comfortable working atmosphere, open environment
- Ongoing training and development

Interested? Then please send your complete application under indication of the reference number VET-201901 to hr.vetrotech@saint-gobain.com